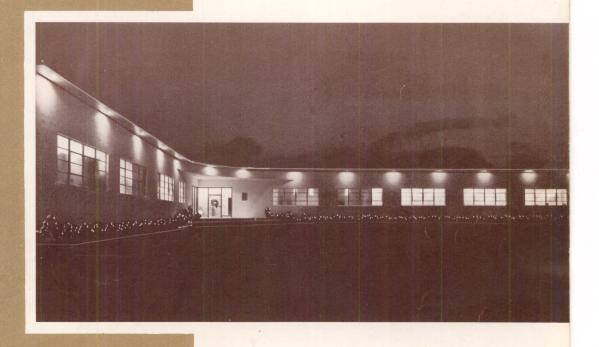


file copy remove

THE
TECHNICAL
MATERIEL
CORPORATION



Annual Report
1959

It is a distinct pleasure to report that sales and earnings of your Corporation reached a new all-time high during the year ending September 30, 1959.

This record is particularly significant in that it indicates a ready acceptance and use of the more than 100 proprietary items which we manufacture and sell. It is no accident that more than half of these items have been given joint Army/Navy nomenclature.

In its history this corporation has never sustained a loss, and returns on invested capital have been very satisfactory.

With continued growth, however, additional working capital was required and hence our public sale of stock.

This corporation was in excellent financial condition before our public offering, but the impact of the additional capital should provide for further desirable expansion. Our production facilities have been tripled to make room for not less than four new products which should come into production in the coming year. Field engineering and systems work will be greatly expanded in this country and abroad.

Your Corporation is in the communications business, and it is a little difficult to describe the scope and breadth of such a business in a few words. However, there is certainly no reason to assume that the present rate of growth will not continue. Rather, we look forward to another "greatest" year coming up.

Cordially,



A Message from
The President



# THE TECHNICAL MATERIEL CORPORATION

# A Corporation Grows with its People

We at TMC are proud of the fact that from our executive staff throughout the organization we have a cohesive group working for the betterment of the organization as a whole. This extends right down to our "Happy Jack" mascot who is shown below admiring his new 5 year TMC pin.

# OFFICERS



William J. Galione Executive Vice Presiden



William L. Deans



Ernest A. Matson, Jr.



John E. Galione Secretary







Haystelle anjure

# The Technical Materiel Corporation and Subsidiaries

# Consolidated Balance Sheet

September 30, 1959

#### ASSETS

### CURRENT ASSETS

Cash	\$1,034,523.52
Accounts Receivable (partially pledged) (Note 1)	589,498.90
Inventories	758,609.25
Advances to Employees for Expenses	6,546.66
Other Receivables	11,414.77
Unexpired Insurance	14,837.25
Due From Officers	12,785.14
Due From Employees for Stock Subscriptions	24,244.00
TOTAL CURRENT ASSETS	\$2,452,459.49

### PROPERTY, PLANT & EQUIPMENT

Land	\$ 21,610.00	
Building & Building Equipment	381,879.18	
Machinery & Equipment	161,594.63	
Office Equipment & Fixtures	38,678.21	
Leasehold Improvements	2,311.96	
Automobiles & Trucks	42,514.47	
	648,588.45	
Less-Accumulated Depreciation & Amortization	195,074.71	
Balance	453,513.74	
Advance Payment on Leasehold Improvements	7,500.00	
TOTAL		461,013.74
Investment in Securities of Affiliate		
Technical Materiel Development (Canada) Limited		5,400.00
TOTAL ASSETS		\$2,918,873.23

#### Note 1-

Technical Materiel Corp.: Bank Loan of \$106,444.70 secured by assigned Accounts Receivable of \$160,278.00.

T.M.C. (Canada) Ltd.: Bank Loan of \$75,000.00 secured by a general assignment of all contracts.

# The Technical Materiel Corporation and Subsidiaries

# Consolidated Balance Sheet

September 30, 1959

#### LIABILITIES AND CAPITAL

CUR	REI	TV	LIA	BIL	ITIES

Loans Payable-Bank (Secured) (Note 1)	\$ 181,444.70
Accounts Payable-Trade	231,703,44
Mortgage Installments due within 1 year	29,023,46
Taxes Payable-Payroll	38,540.53
Federal and Canadian Income and Franchise Taxes	355,517.44
Accrued Expenses	79.010.71
Sundry Payables	1,317.83
Due to Technical Materiel Development (Canada) Ltd	19.000.00
TOTAL CURRENT LIABILITIES	\$ 935,558.11

#### OTHER LIABILITIES

*Mortgage Payable	(less amount included above)		124,666.67
-------------------	------------------------------	--	------------

#### TOTAL LIABILITIES \$1,060,224.78

MINORITY INTEREST:	Capital	Surplus	Total	
T.M.C. (Canada) Ltd	\$ 602.00	\$13,291.64	\$13,893.64	
T.M.C. Industrial Corp	1,500.00	42,478.40	43,978.40	
	2,102.00	55,770.04		57,872.04
				\$1,118,096.82

# CAPITAL STOCK and SURPLUS

Capital Stock:	Common 50 cents Par Value	
Authorized	600,000 shares	

# Outstanding 550,000 shares 275,000.00

#### SURPLUS:

SURPLUS:		
Capital Surplus	868,276.38 657,500.03	
Earned Surplus	The same of the sa	
	-,,-	
TOTAL CAPITAL and SURPLUS		1,800,776.41
TOTAL LIABILITIES and CAPITAL		\$2,918,873.23

<sup>\*</sup>This mortgage is deemed due and payable in the event of default of 700 Waverly Avenue mortgage.

General Note: More detailed information as to possible contingent liabilities is contained in the audit report to the Corporation.

# The Technical Materiel Corporation and Subsidiaries

Consolidated Statement of Income Profit and Loss For The Fiscal Year Ended September 30, 1959

### INCOME

Net Sales	\$5,028,453.07
Cost of Goods Sold	3,268,548.07
Gross Profit	\$1,759,905.00

#### EXPENSES

2	CPENSES		
ない 一大	General and Administrative \$789,891.36 Engineering Expenses 324,780.64		
	Total Expenses	1	1,114,672.00
TO A STATE OF	Net Profit From Operations Other Income		645,233.00 19,505.99
	Net Income (Before Taxes) Provision for Federal and Canadian Income Taxes		664,738.99 328,256.66
	Balance Less:		336,482.33
	Applicable to Minority Interest		12,314.50
	Balance-Retained Earnings	\$	324,167.83
	Earnings per share based on 465,000 shares (original issue) Earnings per share based on 550,000 shares (outstanding)		.70 .59

# AUDITOR'S REPORT

To the Board of Directors,

THE TECHNICAL MATERIEL CORPORATION:

I have examined the balance sheet of The Technical Materiel Corporation and subsidiaries consolidated as at September 30, 1959 and the related statements of profit and loss and earned and capital surplus for the fiscal year then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as I considered necessary in the circumstances. Confirmation of amounts due from U. S. Government Departments was not obtainable, but other auditing procedures deemed appropriate were followed in respect of such amounts. As to T.M.C. (Canada) Limited, the amounts included in the consolidated financial statements are based upon the opinion of other accountants.

In my opinion based upon my examination and upon the aforementioned opinion of other

In my opinion based upon my examination and upon the aforementioned opinion of other accountants, the accompanying balance sheet, statement of profit and loss and earned and capital surplus and the notes thereto present fairly the financial position of The Technical Materiel Corporation and subsidiaries consolidated at September 30, 1959 and the result of their operation for the year then ended in conformity with generally accepted accounting principles applied on a consistent basis.

LOUIS KONIGSBERG
Certified Public Accountan

New York, N. Y. November 24, 1959

# AUDITOR'S REPORT

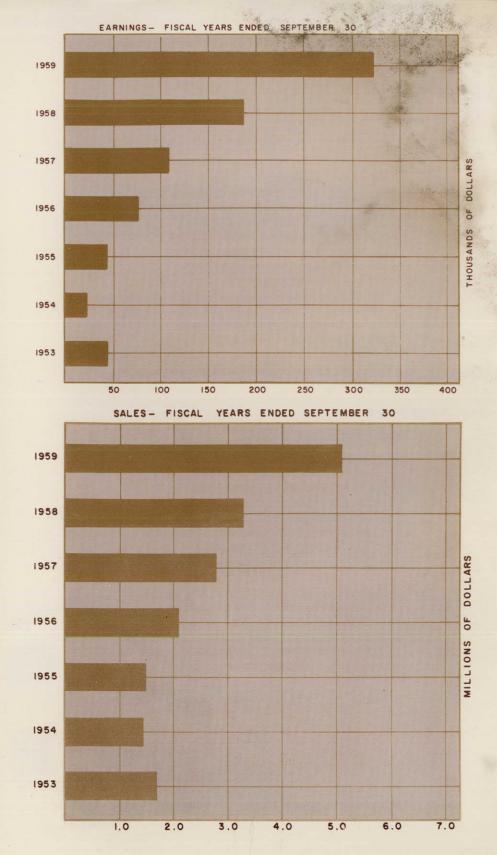
To the Shareholders of T.M.C. (Canada) Limited.

We have examined the books and accounting records of T.M.C. (Canada) Limited for the year ended 30th September, 1959 and have obtained all the information and explanations we have required. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, the attached Balance Sheet and accompanying statements are properly drawn up so as to exhibit a true and correct view of the state of the company's affairs at 30th September, 1959 and the results of its operations for the year ended on that date according to the best of our information, the explanations given to us and as shown by the books of the company.

MILNE, HONEYWELL & BURPEE Chartered Accountants

OTTAWA, 20th November, 1959







# THE TECHNICAL MATERIEL CORPORATION

MAIN OFFICE AND PLANT

700 FENIMORE ROAD
MAMARONECK, NEW YORK

AND ITS SUBSIDIARIES . . .

TMC (Canada) Ltd.

TMC Industrial Corp.

Technical Material Development (6)

Technical Materiel Development (Canada) Ltd.

